

**RESPONSE TO QUERIES ON RFP(NIT NO.01/APCCF(PP&A) ) DATED 13.09.2021 FOR SELECTION OF PROJECT MANAGEMENT UNIT FOR MGNREGS UNDER ODISHA STATE FOREST DEPARTMENT, GOVT. OF ODISHA**

Sl No.	Name of the Firm	Date of Query	Section	Query	Response
1	2	3	4	5	6
1	JPS ASSOCIATES PVT. LTD.   R-5 & R-16, Hauz Khas Enclave, New Delhi-110 016   India	13.09.2021	5. Pre-qualification Criteria Legal Entity Page no:- 09	We need a clarification that the applicants participating can be a Consortium or JV partner.	Criteria as per RFP will be followed
			5. Pre-qualification Criteria Applicant Turnover Page no:- 09	The turn over requirement should be reduced.	Criteria as per RFP will be followed
			5. Pre-qualification Criteria Capacity Page no:- 09	This clause should be removed or the number of full-time professionals should be reduced.	Criteria as per RFP will be followed
2	PADECO India Pvt. Ltd. Sunteck Centre, 37-40, 4th Floor, Subhash Road Mumbai 400057, India.	13.09.2021	Clause no 1.2; page no. 29 Technical Evaluation Criteria	We are an international consulting firm having very strong experience in this sector. However, for scoring we need to have experience of works done in Odisha. To meet this requirement, we will have to JV with a local firm from Odisha. So, we request you to allow JV to form a strong consortium.	Criteria as per RFP will be followed
			Clause no 1.3; page no. 29 Technical Evaluation Criteria	There are very few consulting firms in India having such large turnover from Indian Projects. Please allow JV formation so that this requirement can be met jointly.	Criteria as per RFP will be followed
			S.No. 4; page no. 4 Fact Sheet	Please extend date of submission by two weeks and allow online submission through mail.	Criteria as per RFP will be followed

3	NIPPON KOEI INDIA PVT. LTD. Consulting Engineers Flat No. 501 & 502, Hyderabad – 500081,	13.09.2021	Pre-qualification Criteria, Pg.No:9; S.No: 5, Applicants Experience	Since you have already consider PMC Experience under Technical Evaluation Criteria Sl.No: 1.1, we would request to Consider PMC experience under this Category as well. Also we request to consider experience in last 10 years.	Criteria as per RFP will be followed
			Technical Evaluation Criteria S.no:1.3, Pg.No:29	We request to consider Turnover as below <ul style="list-style-type: none"> <li>Rs.50 Cr.: 5 Marks</li> <li>For additional 50 Crores: 5 Marks</li> </ul>	Criteria as per RFP will be followed
			Fact Sheet; Pg.No:4; S.No:4&5.	We request to extend the submission date at least by 2 (Two) Weeks from the date of reply of queries.	Criteria as per RFP will be followed
4	KPMG Advisory Services Pvt. Ltd.	14.09.2021	5. Pre-qualification Criteria/ page-9	<p>i. Applicant Turnover “The Applicant should have a minimum average annual turnover from Consultancy / Advisory Services of INR 100 Crores from Indian Operations over the last three Financial Years i.e. FY 2017-18, FY 2018-19, and Fyn 2019-20 and shall have positive net-worth in the last three years.”</p> <p>ii. Capacity - The Applicant Agency must have at least 100 full- time professionals on its roll as of 31st March 2021.</p> <p>iii. Applicant’s Experience - The applicant must have experience of 5 projects providing consultancy services for PMUs with Authorities /bodies at the National /State level in the last five years of project fees of more than INR 100 lakhs in Forestry/ Agri/ Livelihood/ Skill/ Environment / Natural Resources Management/ Social projects.</p>	Criteria as per RFP will be followed
			Fact Sheet- 4. Last date for receipt of Technical and Financial proposals (Sealed Envelope)/ page -4	Request you to kindly extend the last date of submission by two weeks i.e. 11/10/2021 up to 16:00 hours	Criteria as per RFP will be followed

			7. Technical Evaluation Criteria/ page 29	<p>Since upper limit has not been provided, so as per maximum marks 10, it should be modified as Bidder Average Annual Turnover from Indian operations from consulting in three years - FY17-18, FY 18-19, and FY19-20 (Copy of the audited Profit &amp; Loss or Account/Annual report of the last three financial years, and Chartered Accountant certified Turnover certificate)</p> <p>Scoring:</p> <ul style="list-style-type: none"> <li>Rs. 50 Cr.: 2 Marks</li> <li>For every additional 50 Crore 1 Mark each up to 8 marks</li> </ul>	Criteria as per RFP will be followed
			6.19 Duration of Contract / Page 17	<p>We would request you to kindly consider the following criteria mentioned at 4. Period of Contract / Page 8.</p> <p>“The selected Agency will establish and run the Programme Management Unit (PMU) for 2 (two) years from the date of signing the agreement, which can be extended by a maximum period of 3 years on year to year basis based on satisfactory performance as determined by the PCCF &amp;HoFF, Odisha, subject to the requirement”.</p>	Criteria as per Para-4 of RFP (Page-8) will be followed
5	PWC Private Limited, Y-14, Block EP, Sector V, Salt Lake, Kolkata	14.09.2021	Scope of Work Monitoring Evaluation & MIS Point 6, Page 7	We understand that the PMU will provide its technical assistance to the already existent IT team/ third party vendor to implement the integration in the GIS tools.	GIS tools of the client will be provided for integration of implemented works
			Factsheet Sl. No. 4, Page No. 3	It is requested to extend the last date of submission by 21 days from the date of issue of clarifications based on the pre-bid queries for the bidders to adequately respond on the RFP requirements.	Criteria as per RFP will be followed
			6.29 Special Conditions of Contract 6.29.1 Payment Schedule Page 22	We seek further clarification on the attendance recording mechanism.	Attendance will be monitored and recorded on daily basis and reported to client.
			Point no. 4 Page no 8.  Point no. 6.19 Page no. 17	Clarification is requested on the duration of the initial contract and subsequent renewal period as the information is contradictory in both the points.	Criteria as per Para-4 of RFP (Page-8) will be followed

			Point no. 6.26 Page no. 22	It is requested that the selected applicant upon termination of the contract, may be permitted to retain soft copies of necessary information or reproductions.	Not permitted.
			Point no. 6.28 Page no. 22	We request you kindly consider revision of the contract value on an annual basis, and the rate of increment to be amended to 10%	Criteria as per RFP will be followed
			Page no. 27	<p>No clarification has been provided on replacement of resources if required by the selected applicant based on the need of the project.</p> <p>We understand that the PMU resources need to be in payroll or direct contract of the firm at the time of deployment of the resources. Please confirm.</p>	Will be decided at the time of MoU with selected agency/firm.
			Technical Evaluation Criteria, Sl. No.2 Page No. 29	<p>We request kindly amend the evaluation criteria as mentioned below:</p> <p>Key Experts' qualifications and competence for the Services:</p> <ul style="list-style-type: none"> <li>• Position K-1: Team Leader- 1 no. (10 marks)</li> <li>• Position K-4: M&amp;E and MIS Expert - 1 no. (5 marks)</li> <li>• Position K-5: Social Sector Expert - 1 no. (5 marks)</li> <li>• Position K-2: Civil Engineer- 1 no. (5 Marks)</li> <li>• Position K- 3: Soil and Moisture Conservation Expert -1 no. (5 marks)</li> </ul> <p>The number of marks to be assigned to each Key Expert mentioned above shall be determined considering the following sub-criteria and relevant percentage weights:</p> <ol style="list-style-type: none"> <li>i. General qualifications (general education, training, and experience) 40%</li> <li>ii. Adequacy for the Services (relevant education, training, experience in the sector/similar services) 60% Total weight=100%</li> </ol>	Criteria as per RFP will be followed

			Technical Evaluation Criteria, Sl. No. 3, Page No. 29	Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs) i. Understanding of scope - 20% ii. Approach and methodology and its value addition to the ToR – 30% iii. Adequacy of the work plan – 25% iv. Knowledge transfer – 15% v. Organization & Staffing – 10%  Total weight=100%	Criteria as per RFP will be followed
			Leaves	Please confirm the number of annual leaves and sick leaves admissible to the PMU resources.	Will be decided at the time of MoU with selected agency/firm.
6	Ernst & Young LLP Golf View Corporate Tower - B, Sector - 42, Gurgaon, Haryana 122002, India	14.09.2021	Scope of Work-Infrastructure Development (Page-7)	Evaluate the proposal submitted by DFOs for the infrastructure development with respect to suitability and configuration of proposed structures and adherence to OPWD norms and SoR etc. Assist in selection of specialized agencies for structural design wherever required.	Criteria as per RFP will be followed
			Scope of Work-Infrastructure Development (Page-7)	Preparation of estimates of projects for with standard design and assist in selection of specialized agencies for structural design wherever required.	Criteria as per RFP will be followed
			Scope of Work-Infrastructure Development (Page-7)	Monitor the progress of the construction work in compliance with approved estimates and milestones and assist in engagement of independent agencies/surveyors for field checks.	Criteria as per RFP will be followed
7	Deloitte Touche Tohmatsu India LLP. Kolkata 700091, West Bengal, India	14.09.2021	Fact Sheet (Page-4)	We request you to kindly provide at least 2 weeks post upload of response to the pre-bid queries, in order for the bidder to adhere to the response/corrigendum (if any). Hence, we sincerely request you to keep the submission deadline on 5 Oct 2021	Criteria as per RFP will be followed
			3. Scope of Work (Page-6)	We understand any Primary Survey is not under the Scope of the PMU. Kindly clarify.	Criteria as per RFP will be followed
			3. Scope of Work (Page-7)	We understand the PMU will assist the Client in the Procurement Process and any key decisions to finalize the Agencies shall be undertaken by the Client without any role of the PMU in the decision-making process. Kindly confirm if our understanding is correct.	Criteria as per RFP will be followed

		3. Scope of Work (Page-7)	We understand the role of the PMU shall be limited to identifying select implemented works that can be integrated with GIS tools. The PMU shall not be providing any GIS tool or integrate the data with the GIS tools. Please clarify if our understanding is correct.	GIS tools of the client will be provided for integration of implemented works
		3. Scope of Work (Page-7)	We understand nature of such support shall be limited to providing technical assistance for creating an excel based monitoring dashboard with select performance indicators that can be accessed by concerned authorities. Kindly confirm if our understanding is correct.	Criteria as per RFP will be followed
		3. Scope of Work (Page-7-8)	We understand role of PMU shall be limited to evaluating the value of works done and providing their recommendation to the client. Any decision on release of fund to the implementing agency shall be undertaken by the Client with no role of PMU in the same. Kindly confirm.	Criteria as per RFP will be followed
		3. Scope of Work (Page-8)	We understand, role of the PMU shall be limited to identifying digitization requirement of key knowledge products and no software and/or hardware procurement is under the scope of the PMU. Kindly confirm.	Criteria as per RFP will be followed
		4. Period of Contract (Page-8)	We understand the PMU shall be provided an Office Space by the Client with basic facilities and amenities during the entire period of the contract and the same does not need to be budgeted in the Commercial Proposal. Kindly clarify.	Your understanding is correct.
		5. Pre-Qualification Criteria (Page-9)	We understand Limited Liability Partnerships (LLP.) are covered under this requirement. Kindly confirm.	Criteria as per RFP will be followed
		6.5.4. Authentication of Proposals (Page-12)	We understand a Board Resolution Copy in the name of the person signing the proposal can be provided in place of the Power of Attorney as specified in Page 9 of Section 5 of the RFP. Kindly confirm.	Criteria as per RFP will be followed
		6.5.3. Submission of Responses (Page-12)	We request you to kindly allow encrypted e-mail submission of responses.	Criteria as per RFP will be followed
		6.19 Duration of Contract (Page-17)	We understand, the selected Agency will establish and run the Programme Management Unit (PMU) for 2 (two) years from the date of signing the agreement as specified in Section 4 of the RFP. We request you to kindly clarify the period of the Contract.	Criteria as per Para-4 of RFP (Page-8) will be followed

			Human Resource Requirement (Page-27)	We request you to kindly consider “Experience in delivering projects in Agriculture/forestry/Allied sector would be an added advantage”	Criteria as per RFP will be followed
			Not Specified	We request you to kindly clarify if Consortium / Sub-contracting is allowed	Criteria as per RFP will be followed
8	Palladium Consulting India Private Limited, Pune-411 007 Maharashtra, India	14.09.2021	5. Pre-qualification Criteria Sl. No.2 (Applicant Turnover) Page No.9	<p>Justification: Keeping in consideration the size of the project, we feel turnover of INR 10-15 Cr. should be a sufficient evaluation criterion as per relevant procurement guidelines. Further allowing to leverage Parent company Credentials and not limiting to Indian operations will help in engaging Global expertise for effective execution of the project.</p> <p>Request for Consideration</p> <ul style="list-style-type: none"> <li>• Kindly allow Parent Company turnover</li> <li>• Kindly limit the requirement to INR 15 Cr.</li> </ul> <p>The Applicant or its Parent/Associate entity/company should have a minimum average annual turnover from Consultancy / Advisory Services of INR 15 Crores over the last three Financial Years i.e., FY 2017-18, FY 2018-19, and FY 2019-20 and shall have positive net-worth in the last three years</p>	Criteria as per RFP will be followed
			5. Pre-qualification Criteria Sl. No.3 (Capacity) Page No.9	The Applicant Agency must have at least 20 full-time professionals on its role as of 31st March 2021	Criteria as per RFP will be followed
			5. Pre-qualification Criteria Sl. No.5 (Applicant’s Experience) Page No.9	<p>Justification: As you are aware, there are multiple Global projects executed in the sector which can be leveraged and with the experience the program can benefit.</p> <p><b>Request for consideration.</b></p> <p>The applicant or its Parent/Associate entity/company must have experience of 5 projects providing consultancy services for PMUs/ Transformation or Technical Support Unit or Technical Assistance with any Central Govt. Agencies or Undertaking /State Govt. Agencies or undertaking/ ULBs/ its agencies/multi-lateral agencies in the last five years of project fees of more than INR 50 lakhs in Forestry/ Agri/ Livelihood/ Skill/ Environment / Natural Resources Management/ Social projects in India/Global.</p>	Criteria as per RFP will be followed

		Section 7, Technical Evaluation Criteria Clause 1.1 Page No. 29	Request for Consideration Experience of Applicant or It's parent/associate entity/company in establishing Project Management Consultancy (PMC)/ Project Management Unit (PMU)/ Project Implementation Agency (PIA) / Project Implementation Unit (PIU)/ Project Monitoring Unit (PMU) / Transformation or Technical Support Unit or Technical Assistance for Natural Resource Management / Forestry/ Livelihood /Skill / Agriculture / Social Project Fees of value greater than Rs. 50 lakhs in last 5 years with any State/Central govt. Departments/ with any Central Govt. Agencies or Undertaking /State Govt. Agencies or undertaking/ ULBs or its agencies/multi-lateral agencies in India or Global. Each assignment 2 marks, Max-10 marks	Criteria as per RFP will be followed
		Section 7, Technical Evaluation Criteria Clause 1.2 Page No. 29	<b>Request for Consideration</b> Experience in consulting/ advisory assignments in the State of Odisha for Government Departments/Agencies/ multi lateral agencies of any projects in the last 5 years. Parent/ Associate Firm experience to be considered Each assignment 2.5 marks, Max-10 marks	Criteria as per RFP will be followed
		Section 7, Technical Evaluation Criteria Clause 1.3 Page No. 29	Bidder or its Parent entity/company Average Annual Turnover from consulting in three years - FY17-18, FY 18-19, and FY19-20 (Copy of the audited Profit & Loss or Account /Annual report of the last three financial years, and Chartered Accountant certified Turnover certificate) 10 Scoring: <ul style="list-style-type: none"> <li>Rs. 50 Cr: 2 Marks</li> <li>For every additional 50 Crore 2 Mark each</li> </ul>	Criteria as per RFP will be followed
		Fact sheet Page No.4	Fact sheet Last date for receipt of Technical and Financial proposals (Sealed Envelope): 7/10/2021 up to 16:00 hours Opening of Technical proposals 7/10/2021 at 16:30 hours	Criteria as per RFP will be followed
		General Queries	1. Project credential of Bidding entity or Parent firm or its Member firm shall be considered. However, the bidder should submit the valid supporting documents indicating the relation between the parent company or member firm with the bidding entity.  2. Financial Capacity and Net worth of Bidding entity or Parent and associate firm shall be considered.	Cannot be considered



